

## **JAN ROBERT WOLANSKY**

19 Miramar Heights Cir  
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### **Profile**

Retired financial professional with almost 40 years of experience across multiple industries. Twenty years of CFO experience, including eight years in both industrial and consumer products, and four years in the transportation industry. Performance driven and operationally focused CFO, driving business turnaround activities, continuous improvement initiatives, and business process reengineering. Over eight years of experience serving a large, mature ESOP and employee-owned company from the CFO position and a board support function. Entrepreneurial leader, strategic thinker, and team builder.

### **Professional Background**

#### **Puffer-Sweiven LP, Stafford, TX 2012 – 2020**

Chief Financial Officer and Vice President of an ESOP and employee-owned company providing leading solutions for process and flow control with \$350 million in revenues, serving multiple industries including oil & gas, refining, petrochemicals, utilities, and power. Responsible for accounting and controls, financial planning and analysis, ESOP financial matters, budgeting, banking and cash management, tax planning and compliance, accounts receivable and credit, accounts payable, and information technology:

- Implemented detailed monthly business unit and team p/l statements and analyses
- Partnered with business unit managers to improve line profitability
- Centralized and improved internal processes for A/R collections via customer online portals
- Extensive involvement in annual ESOP administration processes related to stock valuation, ESOP repurchase liability, and strategic employee ownership discussions at the board level
- Negotiated low-cost \$125 million syndicated bank credit facility
- Spearheaded company-wide expense reduction initiatives
- Implemented numerous company-wide Oracle efficiency process improvements
- Upgraded information technology infrastructure and security

#### **Paloma Partners Management Company, Greenwich, CT 2011 – 2012**

Chief Operating Officer of multi-strategy hedge fund with \$2 billion of assets under management. Responsible for all operations, including accounting, accounts payable, banking & cash management, information technology, and human resources.

#### **Electrolux Home Care Products North America, Bloomington, IL 2003 – 2011**

Chief Financial Officer and Senior Vice President of consumer products floor care company with \$400 million in revenues. Responsible for financial analysis, accounting and controls, budgeting, information technology, credit, accounts receivable, and accounts payable:

- Implemented turnaround, restoring profitability and improving EBIT by more than \$20 million/year
- Restructured operations, moving manufacturing to Mexico and China
- Introduced “cost-to-serve” profitability tools and detailed customer and category p/l analysis, which improved business decisions and maximized profitability

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- Revamped internal controls and imposed tight financial approval processes
- Upgraded technology infrastructure, including the development of automated work-flow approval processes and the implementation of inventory management software

**Exxon Mobil Corporation 1982 – 2003**

**ExxonMobil Production / Development, Houston, TX 2001 – 2003**

Finance Manager responsible for treasury functions, with emphasis on development of multi-billion dollar finance plans for projects in Qatar, Russia, Kazakhstan, and Saudi Arabia.

**SeaRiver Maritime, Inc., Houston, TX 1997 – 2001**

Vice President Finance (Chief Financial Officer) and Treasurer of ExxonMobil's domestic transportation affiliate with \$400 million in revenues. Responsible for treasury, financial planning, accounting and controls, information systems, and tax planning and compliance.

**Exxon Company U.S.A., Houston, TX 1994 – 1997**

Financial Advisor of Exxon's domestic oil and gas headquarters, responsible for corporate finance activities, with a heavy focus on divestitures and joint ventures.

**Esso Brasileira de Petroleo, Rio de Janeiro, Brazil 1992 – 1994**

Planning Manager and Treasurer of downstream marketing affiliate with \$2 billion in revenues

**Exxon Corporation, Irving, TX and New York, NY 1989 – 1992**

Treasurer of Exxon Credit Corporation and Trading Room Manager.

**Compania Minera Disputada de las Condes, Santiago, Chile 1987 – 1989**

Finance Manager of Exxon's Chilean copper mining subsidiary with \$200 million in revenues.

**Exxon Company International, Florham Park, NJ 1984 – 1987**

Financial Advisor for Exxon's Latin American oil / gas affiliates, and Colombian coal operation.

**Exxon Corporation, New York, NY 1982 – 1984**

Financial Analyst in pension fund investment and corporate finance divisions

**Blyth Eastman Paine Webber, New York, NY 1979 – 1980**

Financial Analyst in investment banking division

**Education**

**University of Chicago, Graduate School of Business**

M.B.A. 1982. Concentrations in finance, accounting, and marketing.

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**Dartmouth College**

B.A. 1979. Cum Laude, with distinction in economics.

**Languages**

Semi fluent in Spanish; recoverable working knowledge of Portuguese.